

Senior Bid Manager

Stamford Brook - Chiswick

We are currently looking for a confident, experienced Senior Bid Manager to join the team. You shall support RATP Dev London 's development in future tenders in London, and in a cross-functional Financial Planning and Analysis (FP&A) team.

You shall be responsible for the contractual and economic analysis of route tender projects, the financial modelling & the financial compliance of our tender response with RATP Dev London governance principles regarding risks and financial targets, the presentation of projects internally to our Commercial Delivery Director and all Board of Directors. Managing, tracking, and reporting of the TfL bonus performance regime.

Responsibilities:

- Perform the Financial Bid Modelling of our Tender response.
- Assist the Commercial Director with the preparation of governance documents, including the financial analysis of the tenders and commercial/financial implications for presentation to and review by the Company Directors.
- Guarantee the competitiveness of the tender offer.
- Financial modelling in excel to understand business performance and profitability by garage and by route.
- Provide company-wide analytics on the overall business performance (Qlikview Dashboards)
- Lead and implement the performance improvement initiative on data capture and reporting across the business, through better automated processes, data standardisation, greater accuracy and timeliness.
- Financial support to the ongoing company-wide transformation and other key business projects.
- Continuous development of the FP&A team to improve skills and knowledge.

Skills and Experience Required:

- Experience in Bid processes (3-5 years)
- Advanced financial modelling skills in Excel.
- Excellent analytical reasoning ability and capable of making decisions on complex matters.
- Demonstrated ability to manage multiple projects with strict deadlines as a part of a team.
- Commercially minded with an ability to influence projects and business decisions.
- Knowledge of QlikView programming language.

To apply you will need to send a CV and covering letter explaining how you meet the requirements of the role. For more information and to apply, please contact a member of the Recruitment Department on the following email address recruitment@ratpdev.com

Reference: LUB418

Closing Date: 19/03/2021